# **Capabilities Statement**

# **OVERVIEW**

Cram Roofing began in 1986 with a clear mission: to establish long-term relationships with quality-oriented customers by exceeding their expectations. Many of our customers have been with us for 30 years or more. Cram Roofing professionals share a bond forged by service, performance and community. We have successfully installed millions of square feet of single ply, bituminous, metal and other roofing systems across the U.S. With a fleet of company-owned trucks and equipment, Cram Roofing always has the resources we need to do the job quickly and efficiently.

### FEDERAL EXPERIENCE AND SERVICES

Cram Roofing brings our own supervisors and skilled employees to all federal projects. Why? Because this approach enables us to maintain total control over all aspects of the project. Our work for the military and NASA has earned Cram Roofing numerous awards for construction excellence and safety. Our federal clients include:

- USACE
- USPS

DeCA

NASA

FBI

- NAVFAC
- DLA
- NSA
- FAA
- USDJ
- DIFFERENTIATORS
  - · Impeccable safety record
  - · Commitment to client relationships
  - · Successful unique and historic projects

# **CORE COMPETENCIES**

- Roof replacements
- · Single ply
- Modified Bitumen
- Metal

# **MISSION**

To establish long-term relationships with quality-oriented customers by exceeding their expectations

- Customs and Border Protection
- · U.S. Military Installations
- U.S. Army Reserve
- - · Proven capability in federal projects
  - In-house sheet metal shop
  - Nationwide experience
  - Safety
  - Repairs 24/7/365
  - Maintenance



# **LOCATION & CONTACTS**

5171 Casa Bella San Antonio TX 78249 P.O. Box 690265 San Antonio TX 78269

210.694.7815 210.694.5584 Fax www.cramroofing.com

# **KEY PERSONNEL**

Mark Eichelbaum, CPA President, COO & CFO mark@cramroofing.com

#### **Kevin Blische**

VP of Sales & Marketing kevin@cramroofing.com

#### **Scott Voyles**

VP of Operations scott@cramroofing.com

# **CERTIFICATION, CODES &** BONDING

- Federal Tax ID 74-2700689
- NAICS Code 238160
- DUNS 14-714-4067
- CAGE 052U7
- · Bonding Capacity -\$15M Single, \$55M Aggregate
- Licensed, Bonded, Insured A XV



- Smithsonian Institution
- U.S. Coast Guard